

1 **Appendix B: Value Framework for Economic Analyses of Vaccination**

2 **Programs**

3 **Background**

4 Traditional health economic evaluations of vaccination programs assess immediate health
5 benefits and financial cost offsets to families and caregivers. However, in recent years, a growing
6 body of research has suggested that vaccination programs can offer broader economic benefit at
7 both individual and population level, and many of these hitherto unrecognized benefits could be
8 of greater interest to different decision makers.

9 The impetus for investigating the broader economic impact of vaccination programs originated
10 from a 2003 investigation by David Bloom and colleagues (2004) that linked poor health to
11 reduced economic growth. This finding drew on older research by demographers (e.g., Dahan
12 and Tsiddon, 1998) suggesting that decreases in child mortality rates can increase the
13 investments of families in the human capital of their children while reducing fertility. Many of
14 the reasons to link health with economic growth were presented in a guide by the World Health
15 Organization (WHO) on the economic consequences of poor health (Evans et al., 2009).

16 These concepts were applied to vaccination programs by Til Bärnighausen and colleagues, who
17 identified the benefits of vaccination programs that are often overlooked in traditional health
18 economic evaluations as part of an examination of the investment case for vaccination programs
19 in South Africa (Bärnighausen et al., 2008). This team subsequently expanded its initial list of
20 benefits (Bärnighausen et al., 2011; 2012; 2014).

21 Bärnighausen and colleagues' work spurred numerous reviews by several independent groups of
22 other proposed or established economic impacts of vaccination programs in the literature (Ozawa

23 et al., 2011; Deogaonkar et al., 2012). At the same time, groups explored such vaccination
24 outcomes as increased educational attainment (Canning et al., 2011; Driessen et al., 2015a,
25 2015b), increased macroeconomic growth (Keogh-Brown et al., 2010), reduced antimicrobial
26 resistance levels (Lipsitch and Siber, 2016), increased equity, and increased household financial
27 risk protection (Verguet et al., 2013; Driessen et al., 2015b; Loganathan et al., 2016).

28 The WHO and Gavi, the Vaccine Alliance, have funded a series of expert consultations on the
29 broader economic impacts of vaccination programs. These consultations culminated in the
30 “Annecy declaration” of numerous global health experts on reassessing the value of vaccination
31 programs (Bärnighausen et al., 2014).

32 **Value Framework**

33 The research by Bärnighausen and colleagues (2008; 2011, 2012; 2014) contributed to the
34 development of a value framework for assessing all of a vaccination program’s benefits (Jit et
35 al., 2015). This value framework includes outcome measures typically used in narrow analyses
36 of vaccination program benefits, such as healthcare cost reductions and work productivity gains
37 because of disease avoidance in both the vaccinated population and those in contact with this
38 population as a result of herd protection, although these benefits could be offset by serotype
39 replacement in certain diseases. The framework also includes a broader set of outcomes, such as
40 broader productivity gains and changes in behavior due to reduced disease risk, lower birth rates
41 and increased investments in education; population-wide gains, reduced antibiotic resistance
42 rates or greater economic stability; risk reductions; and utilitarian health gains.

43 Meanwhile a literature review by Jit and colleagues (2015) demonstrated that these broader
44 benefits of vaccination are rarely included in economic evaluations, partly because of the limited

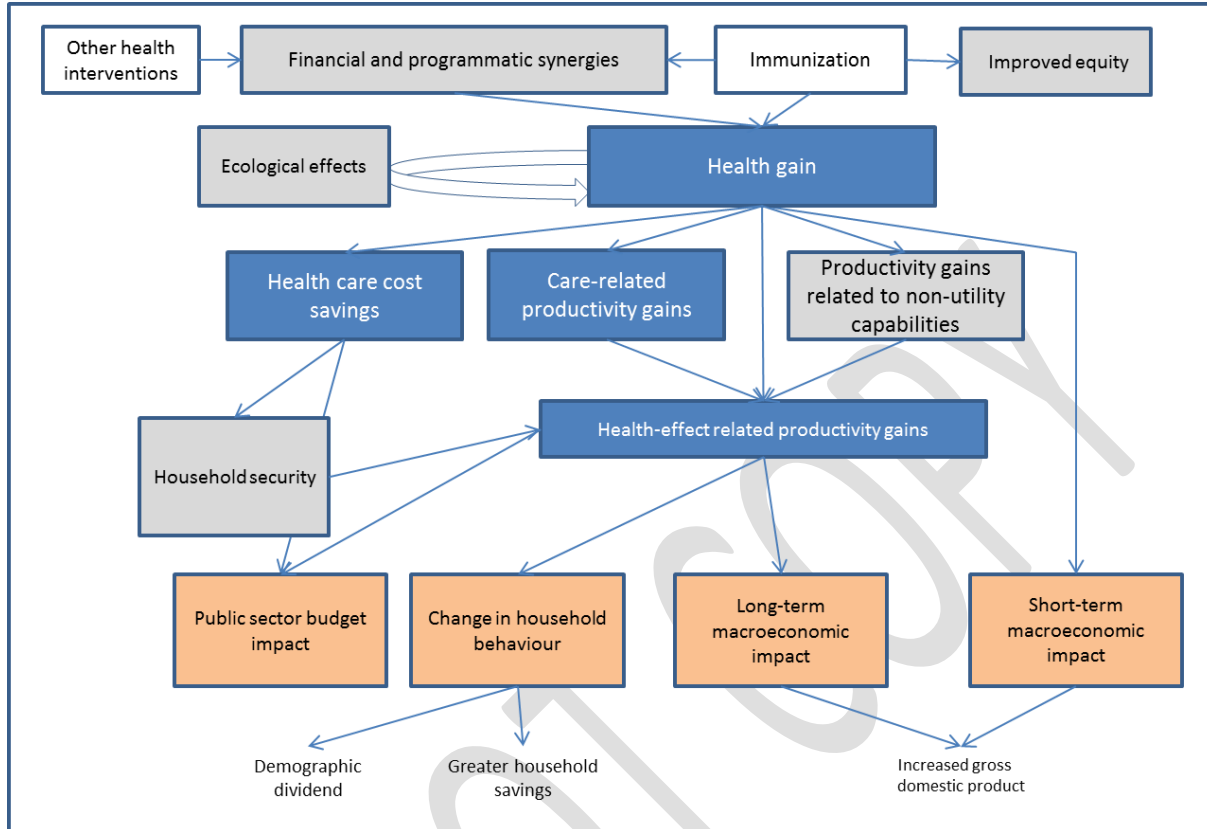
45 data documenting the relationships between vaccination programs and the broader outcomes.
46 Additional research is needed to document this relationship. To incorporate these outcomes into
47 economic evaluations, it was suggested that cost-benefit rather than cost-effectiveness analysis
48 would be the appropriate method of analysis. With cost-benefit analysis, all outcomes, health and
49 non-health, can be valued in local currency, and a benefit-cost ratio can be calculated. Cost-
50 benefit analysis that includes a broad set of health and non-health outcomes might be more
51 meaningful than a typical cost-effectiveness ratio for ministers of planning, who must allocate
52 funds across multiple sectors.

53 Jit and colleagues (2015) further explored putative causal links among the new outcome
54 measures presented in the framework and the quantitative evidence supporting them.

55 Disappointingly, the review indicated that empirical quantitative evidence based on observed
56 data for the new outcomes are limited or absent. Values for the new outcome measures have
57 been initially constructed only through modeling exercises. However, demonstrating the
58 conceptual links among the measures is very useful and should inspire others to collect the
59 evidence to the extent possible.

60 The links of this WHO-funded review are summarized in Figure A-1. Many of the new outcomes
61 in the figure (those shown in orange and grey) are not typically considered in economic
62 evaluations, and their placement is on the edges of the scheme and not in the core (middle).
63 Being at the center of that scheme should indicate the high importance and attention we should
64 give to those other measures and actually we don't. Many of these outcomes are related to
65 externalities (i.e. community, household, equity, and finance), broad economic indicators (i.e.
66 household behavior, net budget transfers, and short- and long-term macroeconomic indicators),
67 or non-utility productivity gains (e.g. better education).

68 **Figure A-1. Links Between Vaccination and Broad Economic Outcomes (Jit et al., 2015)**



69

70 Jit and colleagues (2015) also found that economic evaluations of vaccination programs most

71 often compare these programs with no vaccination and do not consider all possible prevention or

72 treatment options. Evaluations must consider all relevant comparators to be transparent and

73 objective.

74 One of the most striking difficulties to assess the impact of these extended outcome measures,

75 such as on antimicrobial resistance levels (Atkins et al., 2017), educational outcomes, lifetime

76 work productivity, and economies or cost savings is that it takes years to become evident, and as

77 a consequence many confounding factors can influence them.

78 Finally, Jit and colleagues (2015) did not consider the information needs of those who decide

79 whether to use vaccines or other healthcare interventions. Therefore, another WHO-supported

80 research by van der Putten and colleagues (2015) explored those needs and perceptions of
81 stakeholders with respect to the economic benefits of vaccination programs. Interestingly this
82 study found that key stakeholders perceived many of the potential non-health economic benefits
83 of vaccination programs to be as important as the traditional outcomes of health economic
84 analyses such as mortality and morbidity reductions.

85 Another review, one year later by Jit and Hutubessy (2016), focused on the methodological
86 challenges to economic analyses of vaccination programs. In addition to reviewing the literature
87 on the economic benefits of vaccination programs, they also addressed the decision maker's
88 needs. For example, whether they would like to obtain the full value assessment of vaccination
89 programs, incorporating the broader societal benefits (reduced work production loss,
90 demographic dividend, household savings). Two critical points should be considered here. One is
91 who is the decision maker since that is not always very easy to identify for vaccines because of
92 donor involvement, co-payment status, or governments or third-party payment. The second point
93 is from which budget the vaccines are funded as this will determine the perspective for the
94 economic analysis. For example, if the vaccine is fully funded from the health care budget, it is
95 likely that benefits with no impact on health care are less likely to be considered in the
96 evaluations for health care budget holders.

97 A critical question addressed by Jit and Hutubessy (2016) is whether decisions about vaccination
98 programs would have changed if a broader economic analysis approach had been used
99 systematically. They argue that the decision would not have changed for most vaccines on the
100 market, even for the newer ones (i.e. human papillomavirus, rotavirus, and porcine circovirus
101 vaccines). However, to respond that question with a precise answer is difficult because the
102 review was based on published literature only. Many vaccine reimbursement dossiers that are

103 requested by budget holders to grant funding are submitted with extensive evaluation modules
104 without being published in peer-reviewed journals.

105 **Evaluation Methods**

106 When the benefits go beyond health gains and cost offsets, a cost-utility framework can still be
107 used if the constraint (i.e. the cost-effectiveness threshold or opportunity cost) and/or the
108 denominator (i.e. quality-adjusted life-years [QALYs] gained) is adjusted based on broader
109 benefits that could be achieved. This approach has been applied in developed countries where
110 there are formal guidelines for conducting CEA. For example, for vaccination programs, the UK
111 generally use locally determined threshold values as the basis for their decisions but for
112 meningitis they adjusted them to reflect disease severity levels because of catastrophic sequelae
113 of meningitis (Christensen et al., 2014). An alternative approach that has been suggested is to
114 adjust the QALY's gained for people with poor health to reflect the likelihood that a health gain
115 may be worth more than an equivalent health gain in healthier individuals (Bleichrodt et al.,
116 2004).

117 More transparent than the previous two examples of adjusting thresholds or selecting specific
118 target groups is to expand the number of outcome maximands in the decision from one (e.g.
119 number of QALYs gained) to several. For example, Verguet and colleagues (2016) developed
120 the concept of extended CEA, in which the benefit of vaccination is presented as both health
121 gained and financial risk protected for households in different income quintiles. The WHO's
122 World Health Assembly supports this approach and notes that progress toward universal health
123 coverage should be measured in three dimensions: health gains, health equity improvements, and
124 financial risk protection (Evans et al., 2010).

125 As an alternative to extending the CEA framework, evaluations of new vaccination programs can
126 be done to optimize a given objective by selecting a mix of available health care interventions
127 using constrained optimization if the constraints (e.g. budget and logistic constraints) and
128 decision variables (e.g. vaccination programs and other prevention interventions) to be
129 considered are precisely defined (Earnshaw et al., 2003; Crown et al, 2017). Alternatively, a
130 menu of choices and their various outcomes can be presented to decision makers using cost-
131 consequence analyses where relative efficiency of alternative interventions would be assessed
132 based on a broad set of costs and outcome values (Coast et al., 2004; Sanders et al., 2016).

133 To inform a broader range of stakeholders, it may be appropriate to adopt an entirely different
134 economic framework designed to achieve goals including those that are not health related. An
135 example is the welfarist framework in which all economic benefits of vaccination programs (and
136 not just health) are valued in accordance with societal preferences. For example, Laxminarayan
137 and colleagues (2014) recommend cost-benefit analysis using the value of a statistical life which
138 is about how much people might pay for reducing the risk of dying, to express the health gains
139 into monetary values. This analysis captures all benefits (health and non-health) in money terms
140 that will facilitate the comparison. Ozawa and colleagues (2016) have explored the return on
141 investment expected from vaccination programs also using a value-of-statistical-life approach.

142 Narrower analyses that ignore health gains in favor of other economic outcomes—such as
143 maximizing the overall gain in national outputs using the gross domestic product per capita in
144 macroeconomic models (Smith et al., 2005) or maximizing public economic impact on the state
145 (i.e. a fiscal health modeling framework)—might be appropriate in situations that illustrate
146 important cost transfers from fiscal income to health care or vice versa with the introduction of
147 new vaccination programs (Connolly et al., 2017).

148 **The Task Force Report**

149 Recent publications have identified several additional outcome measures to mortality and
150 morbidity reduction that might be used to support decisions about healthcare interventions,
151 including vaccination programs. Some of these outcomes are easy to measure, but others are
152 more challenging and it may be premature to design analyses that require inputs that are not
153 readily available. Recent reviews have identified that in addition to cost-effectiveness analysis,
154 other economic evaluation approaches have been used for vaccines based primarily on mortality
155 and morbidity effects. Some of these approaches like cost-effectiveness analysis and cost-benefit
156 analysis have been used extensively, whereas others like constrained optimization and fiscal
157 health modelling are less well understood and no guidelines for them are available.

158 In an environment with multiple decision makers who fund vaccination programs working in
159 different decision contexts, these recent reviews indicate the importance of considering a broad
160 range of approaches for economic assessments of vaccination programs. But these approaches
161 should provide information in a format that adopt the relevant perspective of each stakeholder,
162 are credible, useful and based on best practice for those making decisions about vaccination
163 programs in different contexts. However, “cherry picking” should be avoided i.e only including
164 the externalities for vaccination programs and not for non-vaccine interventions if they are
165 compared. In this ISPOR task force report, we have presented guidelines for the traditional cost-
166 effectiveness analyses of vaccination programs that are most relevant for HTA agencies and
167 other decision makers in high, middle and low-income countries making decisions about the
168 allocation of funds to alternative health programs. We have also provided guidelines for two
169 alternative evaluation methods that have been used for vaccination programs: 1) constrained
170 optimization, most relevant for a decision maker with a fixed budget and other constraints and

171 with an objective to allocate funds to alternative interventions in such as a way as to optimize the
172 health outcomes for one or more diseases and 2) fiscal health modeling, most relevant for a
173 decision maker assessing the impact on net public economics of government attributed to
174 allocation of general government revenues to fund a vaccination program.

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