



## Value of Information analysis for research decisions: Emerging good practice recommendations from the ISPOR VOI task force

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W7 – Monday 6th November, 5:00 – 6:00pm  
ISPOR 20th Annual European Congress  
Scottish Event Campus  
Glasgow, Scotland

### This workshop uses polling!

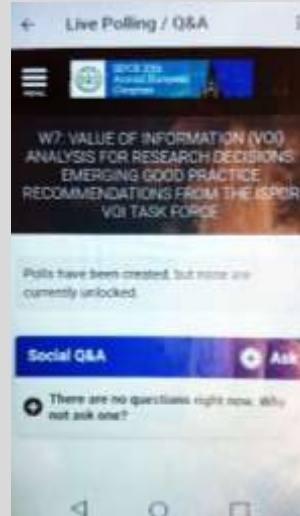
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## MODERATOR



**Elisabeth Fenwick, PhD**  
Senior Principal,  
Health Economics,  
ICON plc  
Abingdon, UK

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## Recent examples from the literature: An unsystematic review of pubmed

“an expected value of perfect information of \$4,195 per patient at societal willingness to pay of \$50,000/QALY. The estimated value of partial perfect information regarding the HR was \$3,702 per patient,”  
[Havrilesky, Chino, Myers. Gynecol Oncol. 2013](#)

“The value of perfect information to reduce uncertainty was <euro>291.6M at its lowest.”  
[Ramos, van Asselt, Kuiper, Severens, Maas, Dompeling, Knottnerus, van Schayck. Eur J Health Econ. 2013](#)

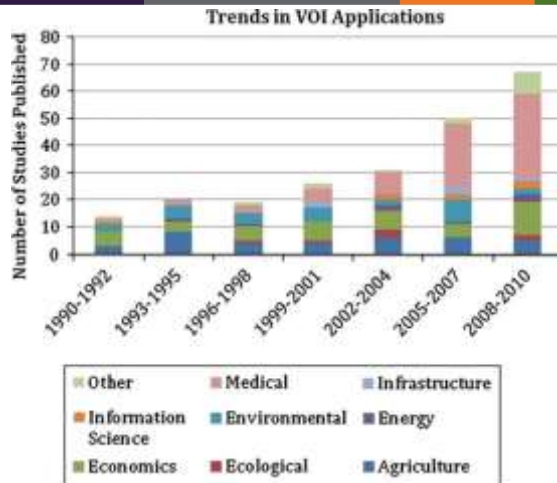
“EVPI per patient would be €204 at a €20,000 threshold value of society's willingness to pay for one quality-adjusted life-year. Given a future population of 30,400 individuals, total EVPI would be €6.19 million.”  
[Bartha, Davidson, Brodtkorn, Carlsson, Kalman. Trials. 2013](#)

The expected value of perfect information is £43.1 million.  
[Wilson, Emery, Kinmouth, Prevost, Morris, Humphrys, Hall, Burrows, Bradshaw, Walls, Norris, Johnson, Walter. Value Health. 2013](#)

The expected value of perfect information (EVPI) associated with this decision is substantial (6.9 million pounds for the 20/40 model and 14.5 million pounds for the 20/80 model), with a sizeable EVPI associated with the effect of PDT on quality of life.  
[Bojke, Claxton, Sculpher, Palmer. Med Decis Making. 2008](#)

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## Trends in application of VOI



Reproduced from:  
 Keisler JM, Collier ZA, Chu E, Sinatra N, Linkov I. Value of information analysis: the state of application.  
 Environ Syst Decis. Published online: 18 April 2013  
 (doi:10.1007/s10669-013-9439-4)

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## What is VOI?

- Difference in the payoffs associated with a decision made with and without additional information
- Decisions made on the basis of current level of information are uncertain
  - Non-zero probability decision is wrong
  - Costs associated with wrong decision
- Compare improved payoffs to additional cost of additional information
- EVPI - expected cost of uncertainty
- EVSI - expected reduction in uncertainty

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## ISPOR VOI Task Force Members (1)

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- **Claire Rothery, PhD, Co-Chair**, Senior Research Fellow, University of York, York, England, UK
- **Elisabeth Fenwick, PhD, Co-Chair**, Senior Principal, Health Economics, ICON plc, Abingdon, UK
- **Anirban Basu, PhD**, Professor, Department of Pharmacy, University of Washington, Seattle, Washington, DC, USA
- **Salah Ghabri, MD, PhD**, Health Economist, Department of Economic and Public Health Evaluation, Haute Autorité de Santé, Paris, France
- **Saskia Knies, PhD**, Senior advisor pharmacoconomics at National Health Care Institute (Zorginstituut Nederland), Diemen, the Netherlands

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## ISPOR VOI Task Force Members (2)

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- **Erik Koffijberg, PhD**, Associate Professor of Health Economics, University of Twente, Enschede, The Netherlands
- **James F. Murray, PhD**, Research Fellow, Global Health Outcomes and Real World Evidence, Center of Expertise, Eli Lilly and Company, Indianapolis, USA
- **Gillian D. Sanders Schmidler, PhD**, Associate Professor of Medicine and of Biostatistics and Bioinformatics, Duke Clinical Research Institute, Duke University, Durham, NC, USA
- **Lotte M.G. Steuten, PhD**, Associate Member / Professor, Fred Hutch – HICOR / University of Washington – School of Pharmacy, Seattle, WA, USA
- **Mark Strong, PhD**, Section Director, Public Health, University of Sheffield, Sheffield, England, UK

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## Objectives of Task Force

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Develop good practice guidance for VOI analysis methods to:

- Characterize uncertainty and perform VOI
- Aid in presentation and interpretation of VOI results
- Reduce barriers to VOI implementation
- Improve patient and health system performance outcomes

The task force will follow directly on from the ISPOR-SMDM Modelling Good Research Practices Task Force on Model Parameter Estimation and Uncertainty (Briggs et al., 2012) and the methods used to address recommendations in the ISPOR Good Practices for Performance-Based Risk-Sharing Arrangements Task Force Report (Garrison et al., 2013).

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## Specific aims

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- Explain the importance of quantifying uncertainty and the value of further research for research prioritization decisions
- Develop recommendations to assess when additional evidence is required to reduce uncertainty in decision making
- Identify key steps and recommendations for good practices of performing, reporting, presenting and interpreting results of VOI analysis
- Provide clarity on how results of VOI analysis can be embedded into decision making processes
- Develop recommendations for use of VOI in jurisdictions that do not use cost-effectiveness information
- Identify areas where continued methodological development in VOI techniques is warranted

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## Paper 1

- **Audience:**

- decision makers / health care payers considering comparative or cost-effectiveness analysis to inform their decisions
- stakeholder groups making research prioritization decisions across a range of priority areas

- **Content:**

- Decision making under uncertainty and the role of VOI analysis
- Definition of VOI concepts and terminology
- Overview of the steps to conduct a VOI analysis } “lay terms”
- Types of healthcare decisions supported by VOI analysis
- Implications for research and policy decisions
  - with discussion of/references to examples

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## Paper II

- **Audience:** methodologists or analysts charged with undertaking VOI analysis to inform decision making

- **Content:**

- Characterizing the sources of uncertainty for VOI
- Key concepts, definitions and notation of VOI
- Methods for computing EVPI, EVPPI and EVSI } “greek”
- Reporting of VOI results
- Other considerations
  - minimal modelling describe how to monetize the value of further research
  - relevance of VOI in different contexts
- Resources, skills and software

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## Timelines for Task Force

	Revised Timeline
Reports out for 1st round review	August, 2017
Revisions based on comments received	September – November, 2017
Presentation at ISPOR Glasgow	November 6, 2017 (ongoing)
Task Force meeting at ISPOR Glasgow	November 7, 2017
Review round 2	January, 2018
Revisions based on membership review	January – March, 2018
Finalize reports	March – May, 2018

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## Objectives for workshop

- Introduce the ISPOR VOI Task Force and set out timelines for papers etc.
- Introduce the concept of VOI
- Describe the role of VOI in conditional reimbursement decisions
- Describe the use of VOI with different decision criteria (i.e. in absence of cost/QALY threshold)
- Discuss potential barriers for using VOI
- Present and get feedback regarding possible future research directions for VOI

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## Speakers



**Saskia Knies, PhD**  
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University of Twente  
Enschede, The Netherlands

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## VOI and (conditional) reimbursement decisions



Saskia Knies PhD



## TASK FORCE PAPER 1

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### ▪ Audience:

- decision makers / health care payers considering comparative or cost-effectiveness analysis to inform their decisions
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### ▪ Content:

- Decision making under uncertainty and the role of VOI analysis
- Definition of VOI concepts and terminology
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} “lay terms”

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## Types of healthcare decisions supported

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1. Research prioritization decisions
2. **Reimbursement of technology, incl. conditional reimbursement**
3. Early technology/drug development decisions

Other types of decisions, e.g.:

- Value of subgroup information
- Outcomes based contracting
- Portfolio balance-risk
- Prioritizing update of systematic reviews

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## VOI for conditional reimbursement decisions

- EMA's Adaptive pathways: early market authorisation new drugs
- Problem HTA organisations: premature evidence base
  
- VOI analysis of help beyond yes/no reimbursement decisions
- Decision additional evidence worthwhile:
  - Uncertainty about expected benefits
  - Does the uncertainty matter & how much?
  - Type of evidence most valuable
  - Value of additional research vs costs of research
  
- Value of delaying adoption vs value of providing early access

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## Coverage decisions with evidence development

**Approve** → Could impact on the prospects of acquiring further evidence

**Reject** → Could restrict patient access to promising new technologies

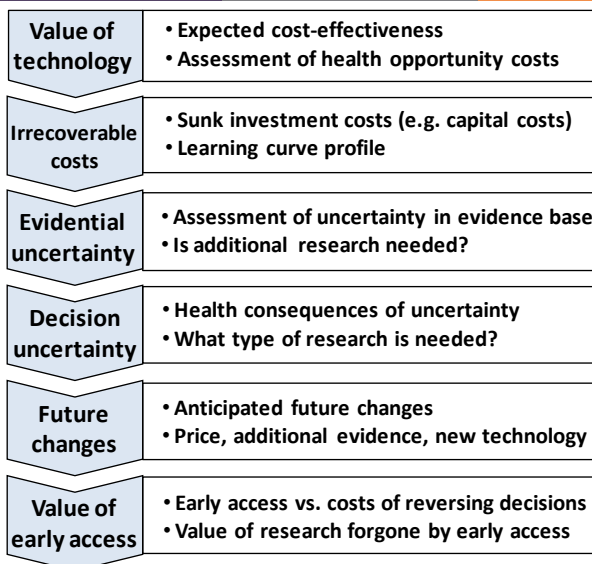
Coverage with evidence development: overcomes the problems associated with making coverage decisions under uncertainty

**Approval with research (AWR)** → 'Yes' decision until further research is completed and guidance is established

**Only in research (OIR)** → 'No' decision until further evidence establishes value  
- Only approved for use within the context of suitable research study

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# Framework for characterising uncertainty



Combined assessment establishes the most appropriate policy choice:

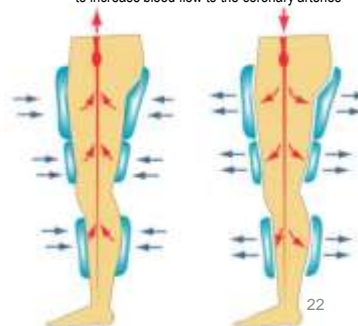
- Approve,
- Reject,
- OIR,
- AWR

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## Case study: EECP for chronic stable angina

- Enhanced external counterpulsation (EECP) is a non-invasive procedure used to treat chronic stable angina
- Primary outcome is the symptomatic relief of angina symptoms
- EECP has large initial upfront costs of treatment (£4,347 per patient), which are irrecoverable once treated
- EECP as adjunct to standard therapy vs. standard therapy alone
- One RCT showed evidence of improved HRQoL at 12 months
- Uncertain whether HRQoL benefits are sustained beyond 12 months

Long inflatable pressure cuffs are inflated and deflated to increase blood flow to the coronary arteries



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## Does more research seem worthwhile?

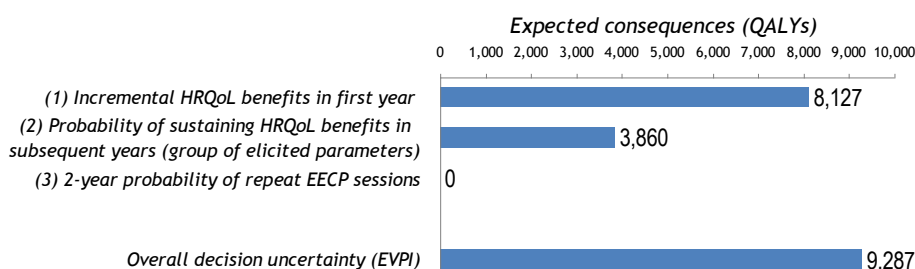
- i. How uncertain is a decision to approve or reject the technology?
- ii. Do the likely consequences of uncertainty justify further research?
  - NHB that could be gained if it could be resolved immediately
  - Upper bound on potential benefits of more research
  - 'No' decision can lead directly to guidance

Cost-effectiveness threshold at £20,000 per QALY			
Treatment	Incremental NHB QALY (£m)	Probability cost-effective	Expected consequences, QALY (£m)
EECP	1,405 (28.1)	<b>0.428</b>	<b>9,287</b> (185.7)
Standard care	-	0.572	

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## Is research possible with approval?

- i. Type of evidence needed?
- ii. Can the research be conducted while technology is approved?
  - Importance of parameters (values that change the decision)
  - Uncertainty in possible values (how likely to change)
  - NHB that are to be gained (expected consequences)
  - Determines whether AWR or OIR are possibilities



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## Comparing decision options for EECp



EECP	Approve	OIR	AWR	Reject	Value of AWR	Uncertainty resolved at launch	Value of evidence at launch
<b>Expressed in QALYs</b>							
Research reports in 3 years	1,391,001	1,397,192	1,393,578	1,389,596	-3,614	1,400,288	3,096

- AWR not valuable due to significant irrecoverable costs associated with EECp
- Values depend on time taken for research to report

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## Are the benefits of research greater than the costs?

- Will the research be conducted?
- When will the results become available?
- How much uncertainty will be resolved?
- Costs of research
- Impact of other sources of uncertainty

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## Conclusions

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- Value of information analysis allows us to assess the value of research and policies most suitable to result in removing the health consequences of uncertainty
- Policy analysis based on value of information analysis can be used to consider the trade-off between the expected benefits to current patients from early access and the benefits to future patients from more research

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## Applications of VOI in different contexts



- VOI is relevant to a wide range of different types of health care systems and decision-making contexts
- VOI theory can be expressed in terms of a generic utility function that does not impose a specific metric of value on the decision-maker
- VOI can be applied using different objective functions that align with different perspectives
  - Net health or monetary benefit (Payer/Societal perspective/different decision maker constraints)
  - Clinical perspective (PCORI, SWOG)
  - Revenue (manufacturer's perspective)

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## Analytical Methods Emerging Good Practices



- Expected value of perfect information (EVPI):

$$EVPI(\theta) = E_{\theta} \left\{ \max_{d \in D} U(d, \theta) \right\} - \max_{d \in D} E_{\theta} \{ U(d, \theta) \}$$

- Expected value of perfect parameter information (EVPPI):

$$EVPPI(\theta_i) = E_{\theta_i} \left[ \max_{d \in D} E_{\theta_c | \theta_i} \{ U(d, \theta_i, \theta_c) \} \right] - \max_{d \in D} E_{\theta} \{ U(d, \theta) \}$$

- Expected value of sample information (EVS):

$$EVS = E_X \left[ \max_{d \in D} E_{\theta | X} \{ U(d, \theta) \} \right] - \max_{d \in D} E_{\theta} \{ U(d, \theta) \}$$

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**Algorithm 2**

**Double loop Monte Carlo scheme for computing EVPII**

1. Sample a value from the distribution of the target parameter(s) of interest.
2. Sample a value for each parameter, construct the utility function, and evaluate the utility function for each decision option using the value generated in step 1 for the target parameter(s) and the mean values of the remaining uncertain parameters.
3. Evaluate the utility function for each decision option using the value generated in step 1 for the target parameter(s) and the mean values of the remaining uncertain parameters.
4. Hold the value of the target parameter(s) constant and repeat steps 2 and 3 for each value of the target parameter(s).
5. Calculate the expected utility for each decision option.
6. Repeat steps 2-5 for each value of the target parameter(s).
7. Calculate the expected utility for each decision option.
8. Choose the decision option with the highest expected utility.
9. Calculate the expected utility for the chosen decision option.
10. Calculate the expected utility for the chosen decision option with perfect information (step 10) and the expected utility under current knowledge (step 8).
11. Calculate the EVPII as the difference between the expected utility when uncertainty is resolved with perfect information (step 10) and the expected utility under current knowledge (step 8).

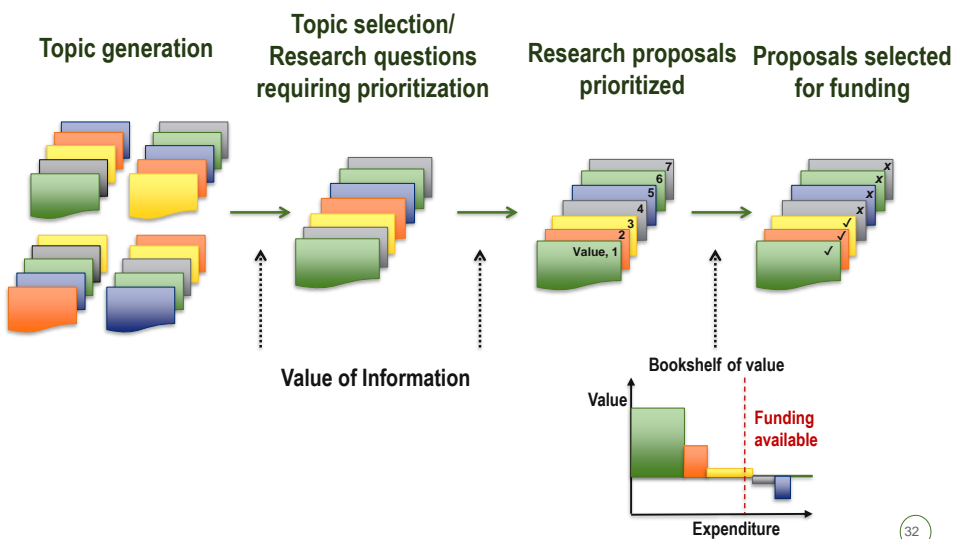
**Algorithm 3**

**Single loop Monte Carlo scheme for computing EVPII**

1. Sample a value from the distribution of the target parameter(s) of interest.
2. Evaluate the utility function for each decision option using the value generated in step 1 for the target parameter(s) and the mean values of the remaining uncertain parameters.
3. Calculate the regression fitted value for each decision option.
4. Follow steps 4-8 of the algorithm for computing overall EVPI (algorithm 1).

**Step-by-step guide for the estimation of VOI + Good practice recommendations (Report 2 of ISPOR Task Force)**

**Research prioritization**



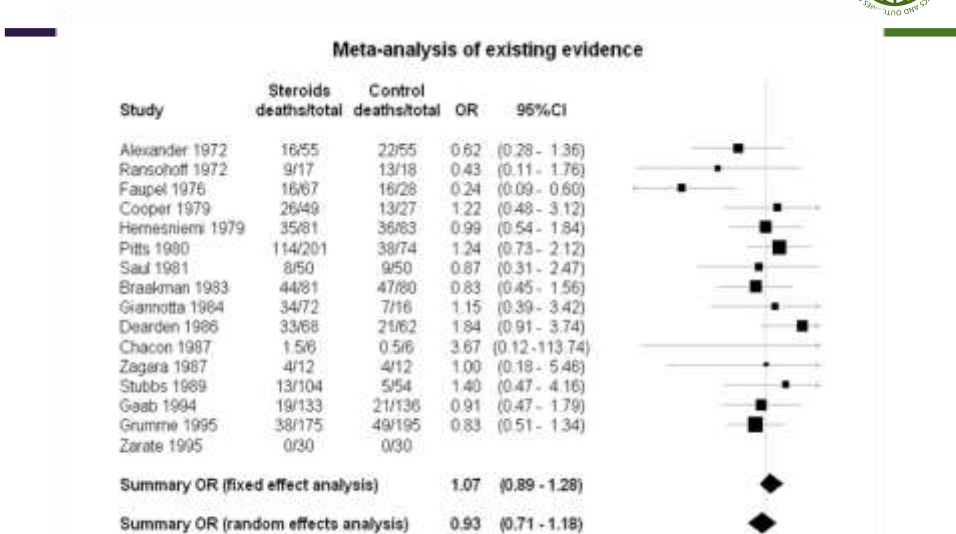


# Clinical perspective

- Use standard methods of systematic review and meta-analysis (or prior clinical study if only one study is available)
- Report uncertainty in the endpoint of interest
  - Range of plausible values that the outcome can take (e.g. 95% CI)
- Identify the consequences that can result from this uncertainty and the likelihood of these consequences occurring
  - VOI aggregates the probability-weighted consequences to yield a net health impact of uncertainty for each alternative intervention
- Specify a minimum clinical difference in outcomes required
  - To account for other aspects of outcome not captured in endpoint
  - Clinical practice unlikely to change without it

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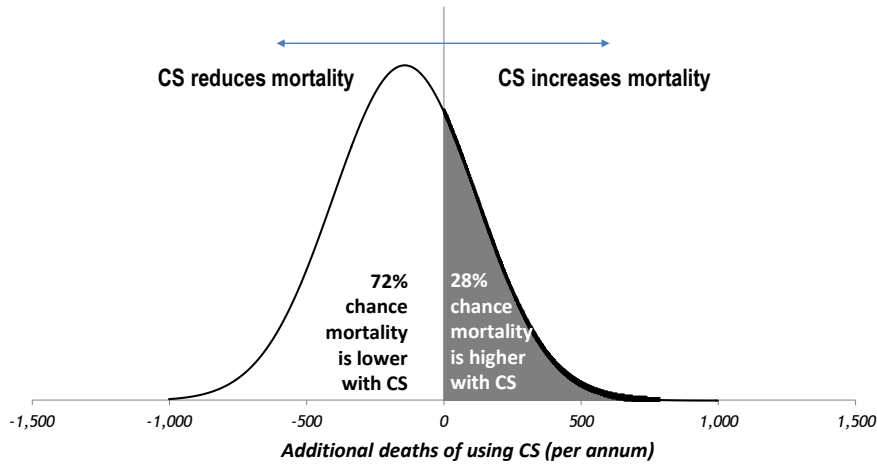
## Effect of corticosteroids (CS) on mortality following significant head injury



Baseline event rate (control arms of the trials) = 0.378 (95% CI, 0.248 - 0.469)  
 Incidence in the UK = 8,800 per annum

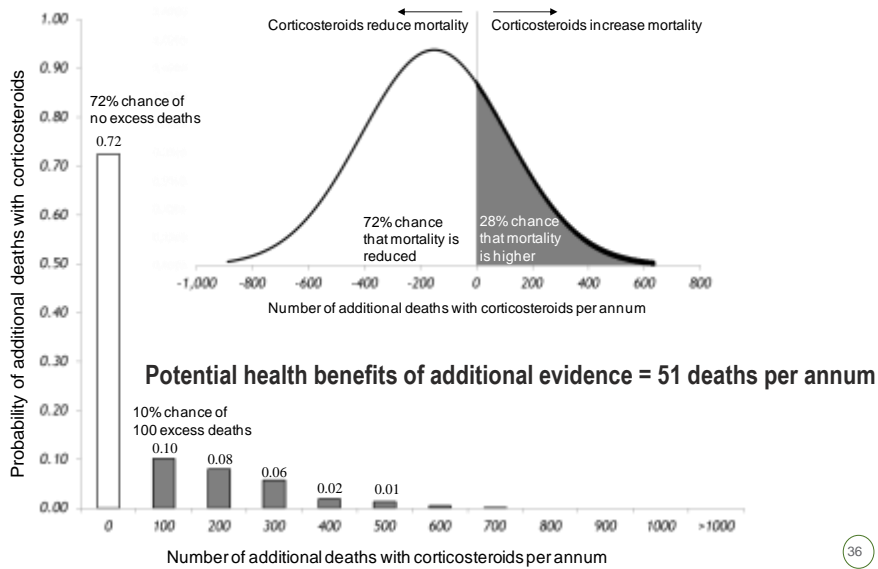
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# Uncertainty in the health effects of CS following significant head injury



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# Potential benefits of additional research



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## Assessing whether proposed research is worthwhile



- Was CRASH potentially worthwhile?
  - CRASH cost £2.2m and expected to avoid 1,371 deaths
  - CRASH offered £1,605 per death averted
- Should CRASH have been prioritised and commissioned?
  - Not based on hindsight
  - Comparison (based on similar analysis) with those proposals competing for limited research resources
- Other aspects of outcome?
  - Combining effects on mortality and disability
    - Expected benefits of 8,946 QALYs
    - £246 per QALY gained
- Are sufficient resource being devoted to research?
  - If unable to fund proposed research that is potentially worthwhile (compared to other use of the resources) then could improve health by allocating more resources to research

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## Recommendations for minimal modelling approach



- Minimal modelling approaches may be used as a substitute for full modelling in certain circumstances:

- *Good practice recommendation*
- Where VOI is applied without constructing a full disease and/or decision-analytic model, the underlying structural assumptions should be made as explicit as possible.
- Consideration should be given to the likely impact that these assumptions might have on the findings.

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## Manufacturer perspective



- VOI in product development lifecycle
- Used to assess which developments are potentially worthwhile
- Prioritise those that are potentially worthwhile
  - Difference between value and R+D costs (NPV) or % of R+D costs (ROI)
- Explore different specifications
  - More effective, benefits larger populations, reduce health care costs
- Update assessment during development
  - Inform stop/go and disinvestment decisions

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## Conclusions



- VOI is relevant to a wide range of different types of health care systems and decision-making contexts
- VOI should not be regarded as restricted to situations where full decision modelling or estimates of cost-effectiveness are available
- Types of health care decisions supported by VOI include:
  - Research prioritization decisions
  - Reimbursement decisions in HTA
  - Early drug/technology development decisions
  - Other types of decisions e.g., value of subgroup information, portfolio balance-risk over many projects, prioritizing the update of systematic literature reviews

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## VOI in practice



- VOI has large potential
- Which has not been fully realized yet...
  - Outside of the UK, it is unclear to what degree the priorities identified by CEA and VOI methods were translated into actual research funding (Myers et al., 2011)
  - While VOI is increasingly part of health economic evaluations ... its uptake in real world decision-making remains limited (Steuten et al., 2013).
  - Large theoretical literature surrounding these techniques but currently there is little evidence of their application in decision making (Kent, et al., 2013)
  - Rarely used to inform funding decisions (Carlson et al., 2013)
  - Although VOI is described as best practice for handling decision uncertainty, its application remains limited (Bindels et al., 2015)

## VOI in practice – Known barriers

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### Listed in literature

Bindels, et al. (2016)

Adronis (2015)

Steuten, et al (2013)

Carlson, et al. (2013)

Myers, et al. (2011)

Claxton, et al. (2005)



1. WHY PERFORM VOI?
2. HOW TO PERFORM VOI?
3. WHAT IS THE IMPACT OF VOI?

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## VOI in practice – Known barriers

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### 1. WHY PERFORM VOI?

- Policy makers do not think VOI is useful
- Unclear when performing VOI analysis if useful and what complexity is required
- VOI does not capture all of the uncertainties

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## VOI in practice – Known barriers

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### 2. HOW TO PERFORM VOI?

- Practical guidelines on how to perform VOI are lacking
- Performing VOI is time-consuming
- Performing VOI is complex and requires technical expertise
- VOI requires a WTP to be defined for the relevant outcome

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## VOI in practice – Known barriers

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### 3. WHAT IS THE IMPACT OF VOI

- Unclear how VOI outcomes are actually used in practice
- Policy makers find it difficult to interpret VOI outcomes unless engaged early on and helped to understand VOI methodology
- Not all optimal research designs, indicated by VOI, are feasible in practice
- Unclear who should pay for additional research

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## VOI in practice – Your barriers

@ISPOR 22nd Int meeting (Boston) VOI-TF survey

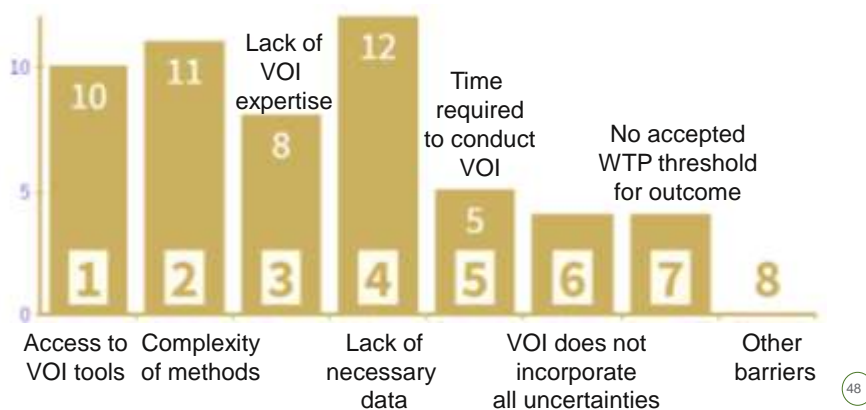
What do you see as the main Practical Barriers to conducting a VOI analysis?



## VOI in practice – Your barriers

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## VOI in practice – Your barriers

@ISPOR 22nd Int meeting (Boston) VOI-TF survey  
What do you see as the main barriers for Acceptance of VOI?



## VOI in practice – Your barriers

@ISPOR 22nd Int meeting (Boston) VOI-TF survey  
What do you see as the main barriers for Acceptance of VOI?



## VOI TF – REPORTS 1 & 2

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### Report 1 - Gentle introduction to VOI

Addresses the **WHY** question, describes potential **IMPACT** by indicating how to use VOI outcomes in different types of health care decision problems



### Report 2 - Technical details on performing VOI

Addresses the **HOW** question  
Describes practical and efficient methods and tools

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## VOI TF – REPORT 2

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### Support for taking away practical barriers to conducting VOI analysis

- Detailed description of all VOI steps
- Examples of publicly available VOI tools
- Discussion on the context in which
  - a) simplified VOI calculations / minimal modelling
  - b) efficient approximation of VOI outcomescan be applied to reduce the required time for VOI analysis and its complexity (e.g. SAVI, BCEAweb)

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## Future research on VOI

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### Methodological issues and evidence challenges



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## Future research on VOI

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### 1. Developing VOI methods for complex situations

- EVSI for multidimensional design space may be computationally challenging.
  - Explore methods to reduce this computational load
- When evidence from a new study informs *functions* of model parameters multi-parameter evidence synthesis may be required to preserve the parameter correlation.
  - Compare different synthesis methods such as network meta-analysis (Welton et al. 2015)
- RCTs for rare diseases are hard to implement due to limited sample size.
  - Explore how evidence from multi-national studies may inform the value of evidence *and* optimal resource allocation across jurisdictions

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## Future research on VOI

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### 2. Optimizing the value of research to reduce structural uncertainties

- VOI measures are sensitive to uncertainty related to model structure. The credibility of VOI outcomes depends on the sources of uncertainty that have been reflected in the underlying model or analysis.
  - The value of reducing structural uncertainty (the “expected value of model improvement”) has been explored (Strong & Oakley, 2014), but methods in this area are, in general under developed.

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## Future research on VOI

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### 3. Identifying appropriate time horizons for research decisions and future changes

- The time horizon for research decisions is unknown since it is a proxy for uncertain future changes. However, some assessment is required for estimating VOI outcomes.
  - Identifying the appropriate time horizon for research decisions and incorporating uncertainty in the time horizon is an area that has received little attention to date.
- Identifying expected relevant changes over this time horizon (price changes of interventions, changes in clinical practice, introduction of new technologies) all impact VOI outcomes (Claxton et al. 2012).

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## Future research on VOI

### 4. Describing the relationship between evidence from a new study and implementation

- Often it may be relevant to model the relationship between strength of evidence from a new study and implementation speed of the considered intervention.
  - Currently, evidence to inform the shape of such a function is limited (Kent et al. 2013)

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### This workshop uses polling!

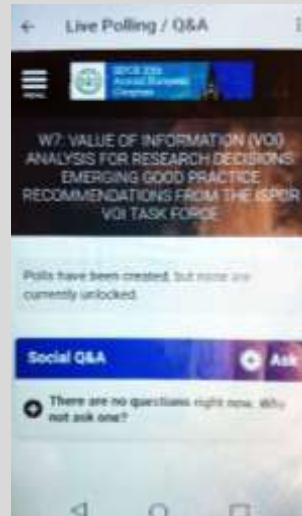
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**Live Content Slide**

*When playing as a slideshow, this slide will display live content*

**Poll: What do you think is the most relevant future research direction regarding methodological challenges?**

**Live Content Slide**

*When playing as a slideshow, this slide will display live content*

**Poll: What other future research direction regarding methodological challenges can you think of?**

**Live Content Slide**

*When playing as a slideshow, this slide will display live content*

**Poll: What do you think is most valuable next step in VOI research/implementation in general?**



Questions