# COST-EFFECTIVENESS OF LONG-TERM MEDICATION THERAPY FOR OBESITY MANAGEMENT



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# INTRODUCTION

- Obesity is one of the most prevalent chronic conditions in the United States.<sup>1,2</sup>
- Prevalence of obesity surpassed 40% of US adults in 2018.3
- Total estimated direct healthcare cost attributed to obesity is \$260 billion in the US in 2016.<sup>4</sup>
- · Chronic obesity management includes diet/exercise interventions, behavioral therapy, surgical procedures, and medication therapies.<sup>5,6</sup>

# **OBJECTIVE**

To estimate the cost effectiveness of semaglutide (SEM), liraglutide (LIR), phentermine/topiramate (P/T), and bupropion/naltrexone (B/N) plus lifestyle modification (LSM) compared to standard LSM alone, and to each other, for life-long weight management in the treatment of overweight and obesity.

# **METHOD**

- We developed a decision model followed by Markov chains with lifetime time horizon, from a healthcare sector perspective, with a cycle length of one year.
- The study outcomes were direct health care costs in 2022 US dollars, quality adjusted life years (QALYs), life years, and equal-value life years (evLYs). All the outcomes were discounted at an annual rate of 3%.

#### Model Structure and population

- The model population includes adults with average BMI of 38 kg/m2 and average age of 45 years. • Patients without diabetes and without major adverse cardiovascular event at baseline could
- transition to states with diabetes, myocardial infarction (MI), stroke, other cardiovascular comorbidity (i.e., angina, transient ischemic attack, or peripheral vascular disease), and heart

#### Model Inputs

- Drug-related weight-lowering effects were identified from a review and network meta-analysis of clinical trial results. [Table 1]
- Annual incidence of type 2 diabetes mellitus was calculated using exponential equation on BMI and HbA1C data.7-9
- Annual risk of developing cardiovascular conditions was calculated using the 2013 American College of Cardiology/ American Heart Association (ACC/AHA) guideline risk equation. 10
- All other model inputs were sourced from peer-reviewed literature and publicly available data.

#### **Table 1: Key Model Inputs** Percentage **Absolute Difference in % Weight Change** Semaglutide v. Lifestyle Modification Liraglutide v. Lifestyle Modification Phentermine/Topiramate v. Lifestyle Modification -9.1% -4.6% Bupropion/Naltrexone v. Lifestyle Modification **Absolute Difference in HbA1C Change (% points)** Semaglutide v. Lifestyle Modification -0.20 Liraglutide v. Lifestyle Modification 0.00 Phentermine/Topiramate v. Lifestyle Modification Bupropion/Naltrexone v. Lifestyle Modification **Probabilities of CV Conditions**<sup>11</sup> Probability of MI from CV Risk 0.22 0.23 Probability of Stroke from CV Risk Probability of Other CV Disease from CV Risk **Cost Inputs (Annual)** \$13,618 Semaglutide \$11,760 Liraglutide Phentermine/Topiramate \$1,465 \$2,095 Bupropion/Naltrexone **Quality of Life Input** Disutility per BMI Unit Increase -0.0033

# Additional Analyses

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- Sensitivity Analysis: probabilistic and one-way sensitivity analyses of key inputs to examine uncertainty
- Threshold Analysis: examine drug prices required to achieve cost-effectiveness thresholds ranging from \$50-200k per QALY and evLY gained.

# FIGURE 1: Model Diagram Non-HF CVD Overweight or Obesity,

# **RESULTS: Base Case**

= to Markov model,

CVD: cardiovascular disease DM: diabetes mellitus,

HF: heart failure

- Lifetime cost, life years, QALY, and evLYs estimates are presented in Table 2.
- Compared to LSM, the estimated incremental cost-effectiveness ratio (ICER) for SEM, LIR, P/T, and B/N were \$237k, \$483k, \$8k, and \$123k per QALY gained, respectively [Table 3]
- The cost-effectiveness plane [Figure 2] portrays the estimated cost and effectiveness in the base-case result for a particular therapy option added to lifestyle modification

#### **Table 2: Discounted Base-Case Results**

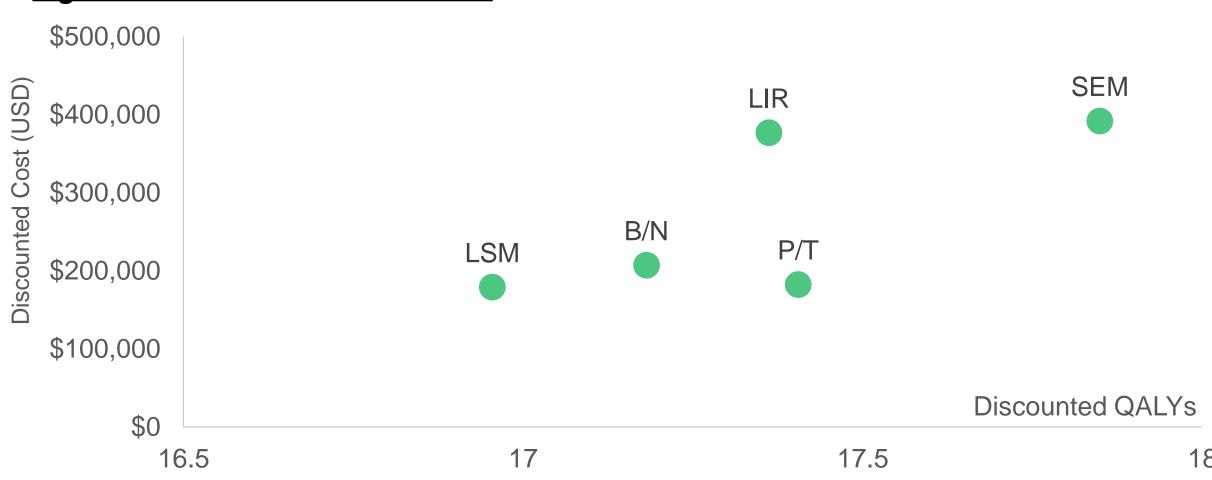
\*Reference for evLY calculation for all active treatments

Trootmont	Drug Cost	Non-Drug	Total Cost	Life	QALYs	evLYs	
Treatment	Drug Cost	Cost	Total Cost	Years	WALIS	EVLIS	
Semaglutide	\$285,800	\$106,200	\$392,100	21.04	17.83	17.84	
Liraglutide	\$241,800	\$135,200	\$377,000	20.86	17.34	17.35	
Phentermine/Topiramate	\$39,700	\$142,800	\$182,600	20.85	17.38	17.39	
Bupropion/Naltrexone	\$52,200	\$155,100	\$207,300	20.78	17.16	17.16	
Lifestyle Modification*	\$11,400	\$167,800	\$179,200	20.70	16.93	16.93	

#### **Table 3: Incremental Cost-Effectiveness Ratios for the Base Case**

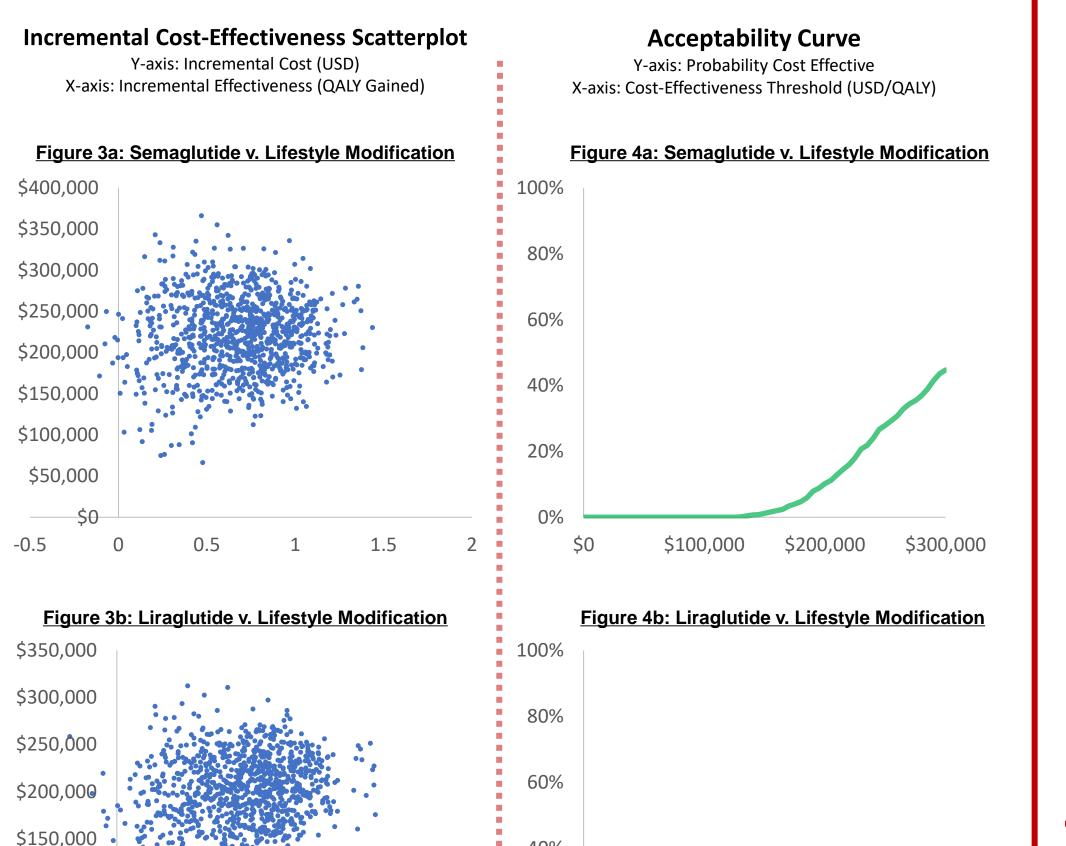
Treatment	Comparator	Cost per Life Year Gained	Cost per QALY Gained	Cost per evLY Gained
Semaglutide	Lifestyle modification	\$624,000	\$237,000	\$234,000
Liraglutide	Lifestyle modification	\$1,210,000	\$483,000	\$473,000
Phentermine/Topiramate	Lifestyle modification	\$22,000	\$8,000	\$7,000
Bupropion/Naltrexone	Lifestyle modification	\$360,000	\$123,000	\$121,000
Semaglutide	Liraglutide	\$85,000	\$31,000	\$31,000
	Phentermine/Topiramate	\$1,128,000	\$469,000	\$465,000
	Bupropion/Naltrexone	\$703,000	\$275,000	\$272,000

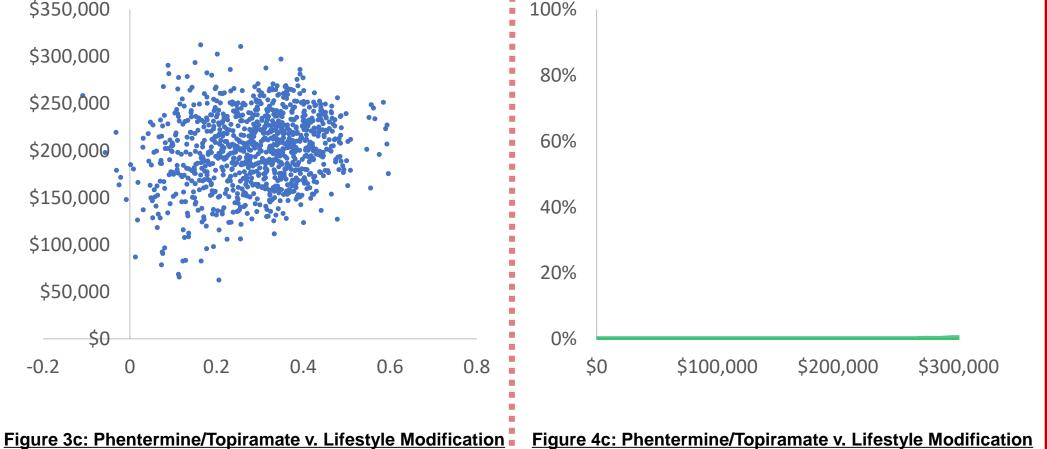
# Figure 2: Cost-Effectiveness Plane

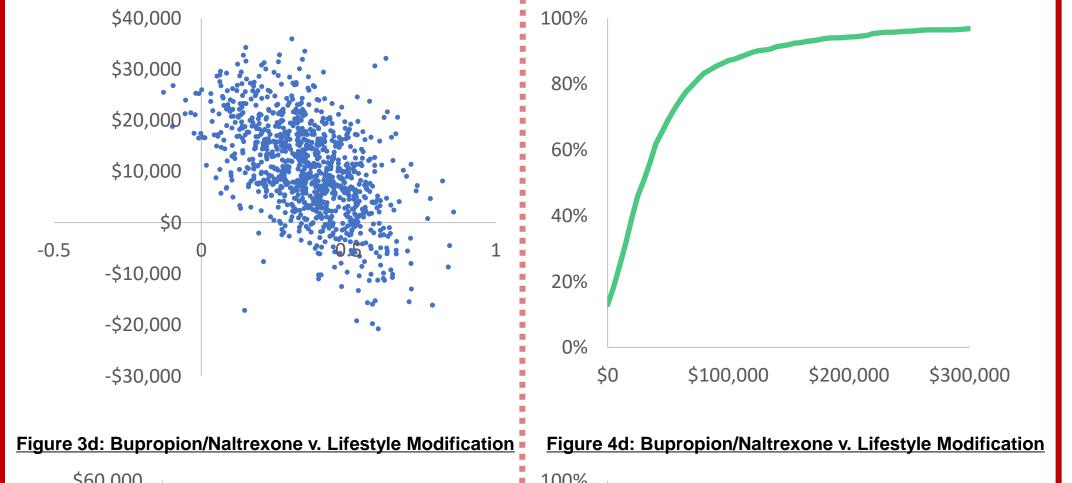


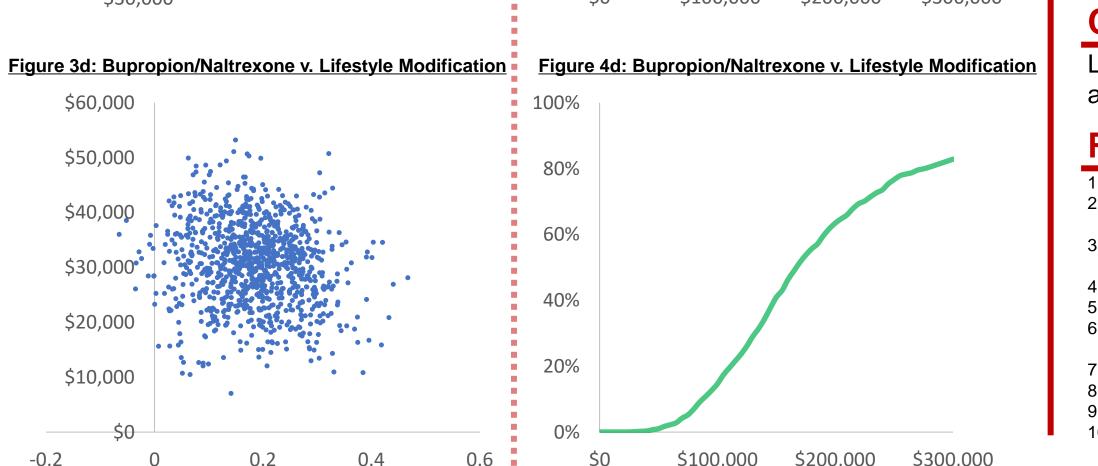
# **RESULTS: Probabilistic Sensitivity Analysis**

- Incremental cost-effectiveness scatterplots show results for 1,000 Monte-Carlo simulations [Figures 3a-d].
- Acceptability curves depict the proportion of cost-effective simulations at varying cost-effectiveness thresholds [Figures 4a-d].





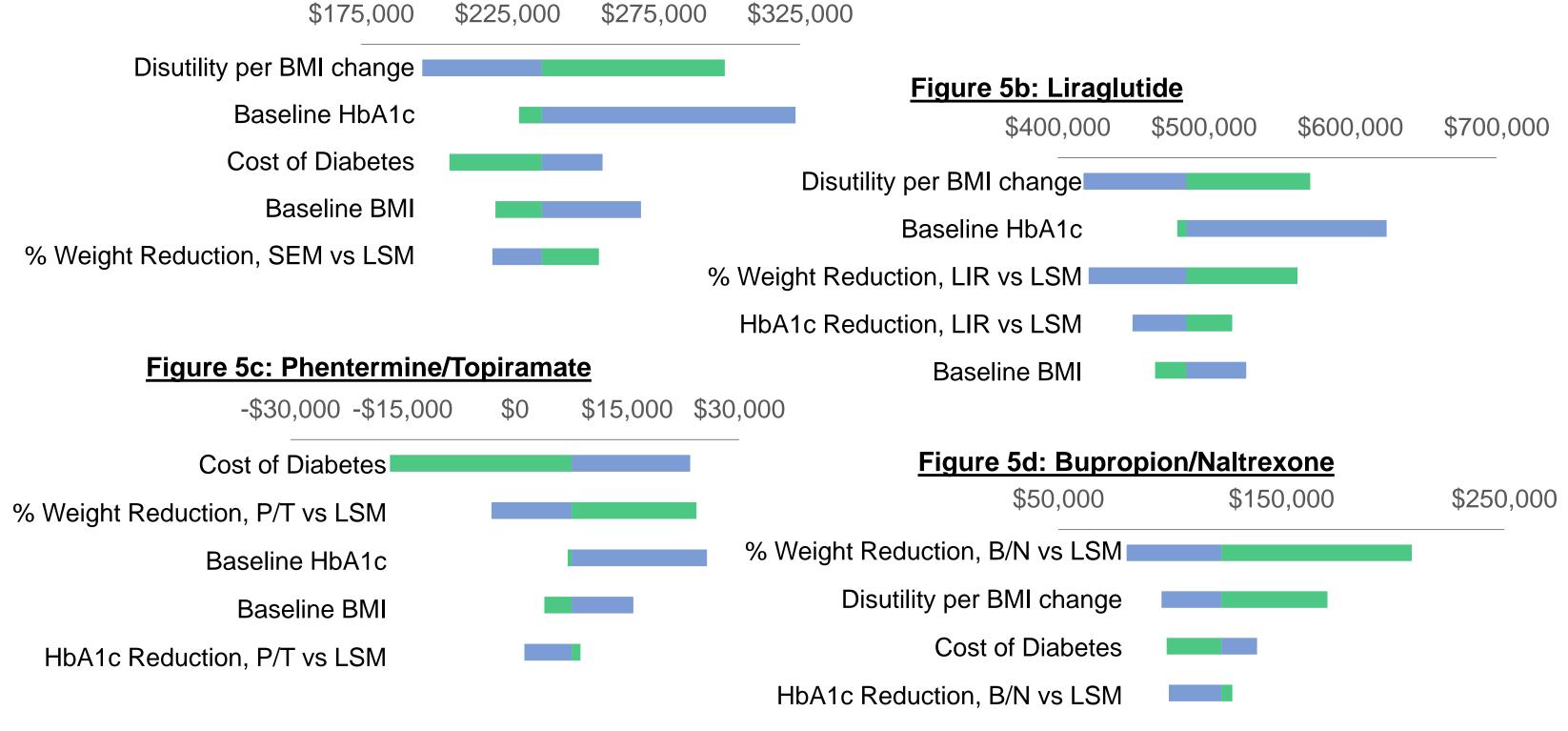




## **RESULTS: One-Way Sensitivity Analysis**

• The model was sensitive to disutility per BMI change, effectiveness of each drug in achieving weight loss and/or HbA1c, baseline HbA1C, and cost of diabetes care. [Figure 5a-d]

# Figure 5a: Semaglutide



#### **RESULTS: Threshold Analysis**

• Annualized prices required to achieve thresholds of \$50,000 to \$200,000 per QALY and evLY gained are presented in Tables 4 and 5.

# **Table 4: QALY-Based Threshold Analysis Results**

	Annual Annualized Price to Achieve		Annualized Price to Achieve	Annualized Price to Achieve	Annualized Price to Achieve	
	Net Price	\$50,000 per QALY Gained	<b>\$100,000</b> per QALY Gained	\$150,000 per QALY Gained	<b>\$200,000</b> per QALY Gained	
Semaglutide	\$13,618	\$5,300	\$7,500	\$9,700	\$12,000	
Liraglutide	\$11,760	\$2,700	\$3,800	\$4,800	\$5,900	
Phentermine/Topiramate	\$1,465	\$2,500	\$3,600	\$4,800	\$5,900	
Bupropion/Naltrexone	\$2,094	\$1,200	\$1,800	\$2,400	\$3,000	
Lifestyle Modification	Reference					

#### Table 5: evLY-Based Threshold Analysis Results

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Annual Annualized Price to Achieve		Annualized Price to Achieve	Annualized Price to Achieve	Annualized Price to Achieve			
<b>Net Price</b>	\$50,000 per evLY Gained	\$100,000 per evLY Gained	\$150,000 per evLY Gained	\$200,000 per evLY Gained			
\$13,618	\$5,300	\$7,600	\$9,800	\$12,000			
\$11,760	\$2,700	\$3,800	\$4,900	\$5,900			
\$1,465	\$2,500	\$3,600	\$4,800	\$6,000			
\$2,094	\$1,300	\$1,900	\$2,400	\$3,000			
Reference							
	Annual Net Price \$13,618 \$11,760 \$1,465	Annual         Annualized Price to Achieve           Net Price         \$50,000 per evLY Gained           \$13,618         \$5,300           \$11,760         \$2,700           \$1,465         \$2,500	Annual Net Price\$50,000 per evLY GainedAnnualized Price to Achieve \$100,000 per evLY Gained\$13,618\$5,300\$7,600\$11,760\$2,700\$3,800\$1,465\$2,500\$3,600\$2,094\$1,300\$1,900	Annual Net Price         Annualized Price to Achieve         \$150,000 per evLY Gained           \$13,618         \$5,300         \$7,600         \$9,800           \$11,760         \$2,700         \$3,800         \$4,900           \$1,465         \$2,500         \$3,600         \$4,800           \$2,094         \$1,300         \$1,900         \$2,400			

# CONCLUSION

Long-term medication therapy to manage obesity may provide individuals with opportunities for sustained weight loss; however, semaglutide and liraglutide would generally require discounted prices to become a cost-effective life-long obesity management strategy.

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