# Making the Cut: An Assessment of ICER's Acceptance of Evidence in Unsupported Price Increase Reports

Jane Ha, PharmD, MS<sup>1</sup>; Nicole Piaskowski, PharmD, MBA<sup>1</sup>; Andrew Devendorf, MA<sup>1</sup>; Kimberly Westrich, MA<sup>1</sup> <sup>1</sup>Xcenda LLC, Carrollton, TX

### Background

- The Institute for Clinical and Economic Review's (ICER) Unsupported Price Increase (UPI) reports aim to identify drugs with substantial price increases without adequate evidence to justify the increases.<sup>1</sup>
- Due to resource constraints, UPI reports are intended to assess whether there is new evidence that could justify a drug's price increase, rather than determine whether a price increase is fully justified.<sup>1</sup>
- Several organizations and state Medicaid programs have started to take ICER's UPI reports into consideration when developing policies and legislation for drug transparency.
- For example, the National Academy for State Health Policy (NASHP) created model legislation for states to impose penalties on products with "unjustified" price increases in ICER's UPI reports.<sup>2</sup>
- However, ICER's methodology and criteria for accepting evidence have received significant critique from relevant stakeholders.
- There is limited research on how different types of manufacturer-submitted evidence are appraised and adjudicated by ICER.

### Objectives

- To review ICER's determinations for manufacturer-submitted evidence.
- To identify trends in ICER's decisions to accept or reject evidence that could justify a drug's price increase.
- To identify characteristics of evidence accepted by ICER in support of a price increase.

## Methods

- The scope of this research included 3 national UPI reports published from 2019 to 2021. Our analysis only includes manufacturer-submitted evidence and does not include new evidence identified from ICER's independent systematic literature review (SLR).
- Our evaluation mirrored the sequence of ICER's review process:
- In ICER's reports, studies were first evaluated for whether they met ICER's UPI review criteria and then for whether they met criteria for new moderate- to high-quality evidence (**Figure 1**).
- We examined ICER's determinations for accepting or rejecting evidence and organized studies into several categories, based on determination criteria.
- A codebook was developed to categorize each type of evidence along with ICER's determination.
- For accepted evidence, we identified study characteristics related to phase, blinding, and comparator arm used in the clinical trial. Findings were quantified to identify trends in the data.

### Figure 1. Sequence of criteria for ICER's evaluation of evidence

Must meet ICER's UPI review criteria

Must meet criteria for new moderate- to high-quality evidence

New evidence accepted

by ICER in support of a price increase

Key: ICER – Institute for Clinical and Economic Review; UPI – unsupported price increase.



### Results

- ICER reviewed 31 drugs that were found to have substantial price increases across the 3 national reports from 2019 to 2021 (**Table 1**).
- Of those, manufacturers submitted evidence for ICER to consider as new clinical information for 26 drugs.

	•	
2019 UPI Report (N=9) <sup>3</sup>	2020 UPI Report (N=10) <sup>4</sup>	2021 UPI Report (N=12) <sup>1</sup>
Genvoya*	Entresto*	Cimzia*
Revlimid*	Entyvio*	Entresto*
Cialis	Xtandi*	Venclexta*
Humira*	Enbrel*	Emflaza*
Lyrica	Humira*	Fanapt
Neulasta*	Invega Sustenna/Trinza	Humira*
Rituxan*	Orencia*	Krystexxa*
Tecfidera*	Tecfidera*	Lupron Depot*
Truvada*	Vimpat*	Promacta*
	Xifaxan*	Trokendi XR
		Tysabri*
		Xifaxan*

Key: ICER – Institute for Clinical and Economic Review; UPI – unsupported price increase.

Drugs with price increases with new clinical evidence.

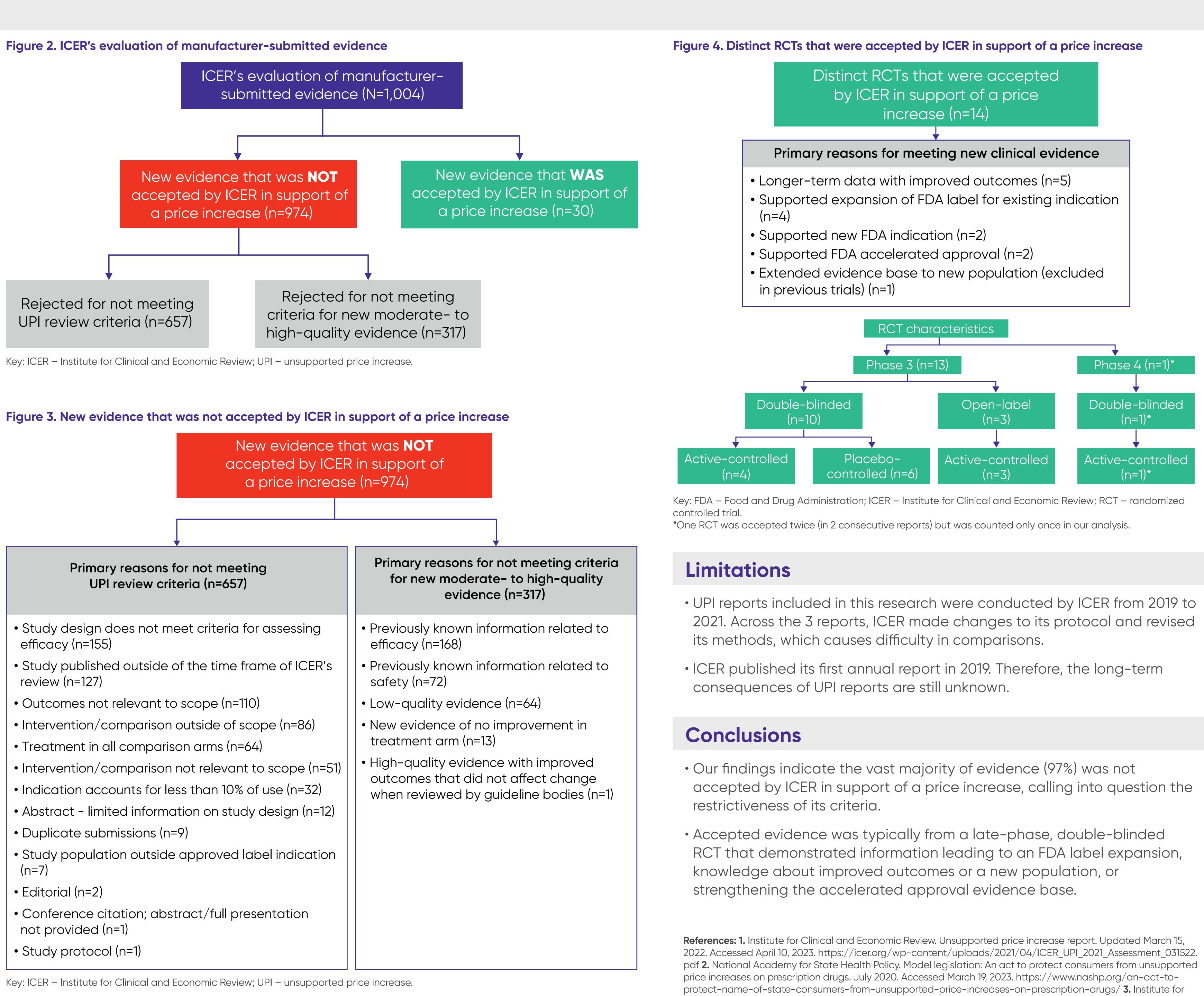
Drugs with price increases unsupported by new clinical evidence.

\*Drugs with evidence submitted by manufacturers.

- Of 1,004 pieces of evidence, 974 (97%) were not accepted by ICER (**Figure 2**).
- Nearly two-thirds (n=657) did not meet ICER's UPI review criteria (Figure 3).
- The most common reasons cited by ICER included the following: study design did not meet criteria for assessing efficacy (n=155), study was published outside of the time frame of ICER's review (n=127), and outcomes not relevant to scope (n=110).
- The remaining one-third (n=317) did not meet ICER's criteria for new moderate- to high-quality evidence.
- The most common reasons cited by ICER included the following: previously known information related to efficacy (n=168), previously known information related to safety (n=72), and low-quality evidence (n=64).
- Only 30 pieces of evidence, representing 14 distinct randomized controlled trials (RCTs), were accepted as high-quality evidence demonstrating important new information (Figure 4).
- All evidence deemed high-quality was from RCTs in phase 3 (n=13) or phase 4 (n=1).
- More accepted RCTs were double-blinded (n=11) than open-label (n=3).
- More accepted RCTs were active-controlled (n=8) than placebocontrolled (n=6).
- Six RCTs supported Food and Drug Administration (FDA) label expansion for a new (n=2) or existing (n=4) indication, 5 demonstrated improved longer-term outcomes, 2 supported accelerated approval, and 1 extended the evidence base to new populations.
- Note: One RCT was accepted twice in 2 consecutive UPI reports; this study was counted only once in our analysis.

- review (n=127)

- (n=7)
- Editorial (n=2)
- not provided (n=1)
- Study protocol (n=1)



Clinical and Economic Review. Unsupported price increase report. Updated November 6, 2019. Accessed April 10, 2023. https://icer.org/wp-content/uploads/2020/10/ICER\_UPI\_Final\_Report\_and\_Assessment\_110619.pdf 4. Institute for Clinical and Economic Review. Unsupported price increase report. January 12, 2021. Accessed April 10, 2023. https://icer.org/wp-content/uploads/2020/11/ICER\_UPI\_2020\_Report\_011221.pdf

Presented at ISPOR 2023 May 7-10, 2023 | Boston, MA Funded by Xcenda

Please direct questions to Jane Ha at Jane.Ha@xcenda.com