# The Budget Impact of Venetoclax plus Obinutuzumab for First-line Chronic Lymphocytic Leukemia in Saudi Arabia

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## OBJECTIVE

To evaluate the financial consequences of introducing Venetoclax plus Obinutuzumab for a one-year fixed treatment duration for treating first-line CLL on the public payer's budget in Saudi Arabia

# CONCLUSIONS

Introducing VEN+O protocol results in net budget savings of 223 thousand SAR over 5 years, while improving patient satisfaction due to the limited period of treatment

Introducing VEN+O results in cost increase over the first 3 years, while savings appear in years 4 and 5, resulting in a negative cumulative budget impact over the model time horizon

Drug acquisition costs were the largest components of costs for both the current and projected market

The study was funded by AbbVie GmbH, Kingdom of Saudi Arabia. AbbVie contributed to the design, analysis, and interpretation of data; in reviewing and approval of final version based on the authors' input and direction. No honoraria or payments were made for authorship Abdullah M. Alrajhi, Hana Al-Abdulkarim, Mansoor Khan, Nora Alkhudair, Hassan Alshehri and Fouad AlNajjar have nothing to disclose. Syreon Middle East was a contractual partner of AbbVie, Ahmed Fasseeh, Ahmed Shalaby, Baher Elezbawy, Sherif Abaza, and Youssef Ahmed are full-time employees at Syreon Middle East and may hold company's shares. Abdelsalam Sheriba and Amr Semida are full-time employees at AbbVie Biopharmaceuticals GmbH and may hold company's shares. The authors would like to thank all contributors for their commitment and dedication in developing this model. The authors would like to acknowledge the writing assistance provided by Syreon Middle East and statistical analysis support provided by Syreon Middle East which were

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#### INTRODUCTION

Chronic lymphocytic leukemia (CLL) is a significant health concern in Saudi Arabia, contributing to the overall burden of leukemia in the country

funded by AbbVie. The authors are fully responsible for all content and editorial decisions, were involved at all stages of Abstract development, and have approved the final version

Current treatments for untreated CLL often require substantial financial resources, impacting healthcare budgets

Venetoclax is a targeted therapy that has become an essential treatment option for CLL, particularly in combination with other therapies

Venetoclax is administered as a combination with Obinutuzumab for 1st line treatment for CLL for a set amount of time (12 months), which enhances patient satisfaction due to the limited time of treatment

Enhancing patient satisfaction often comes with additional budget. Treatment options that enhance patient satisfaction while maintaining minimal or zero budget impact are highly favorable to decision-makers

**Model type:** Partition survival model with three health states to simulate patient pathways (Figure 1)

**Time horizon:** 5 years

**METHODS** 

**Perspective:** Healthcare payer

Costs included: Direct medical costs

Approach: Patient distribution pattern based on clinical data for progression free survival and overall survival

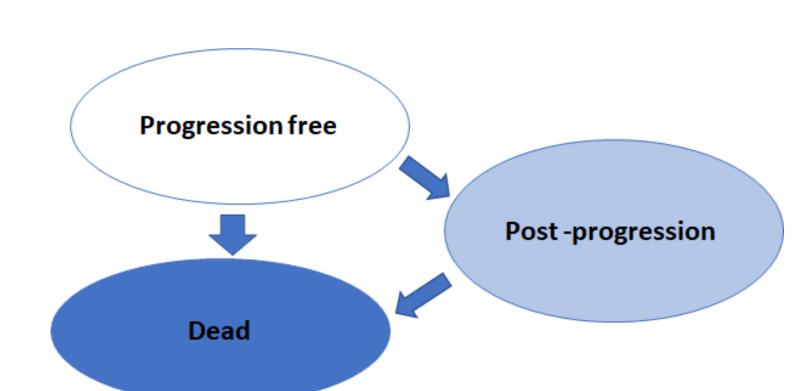


Figure 1. Partition Survival Model health states

## MODEL DETAILS

#### **Model structure**

The budget impact model estimates the incremental budget of a scenario of a world with Venetoclax plus Obinutuzumab (VEN+O) compared to a scenario of a world without Venetoclax for 5 years including local data for the patient population in Saudi Arabia

### **Data sources**

Cost data: NUPCO Tender prices, Saudi FDA prices

Resource utilization and current market shares: Local experts questionnaires

interviews

Saudi population data: Literature search and Saudi health council database **Projected market shares:** Estimated values validated by local Saudi experts

### **RESULTS**

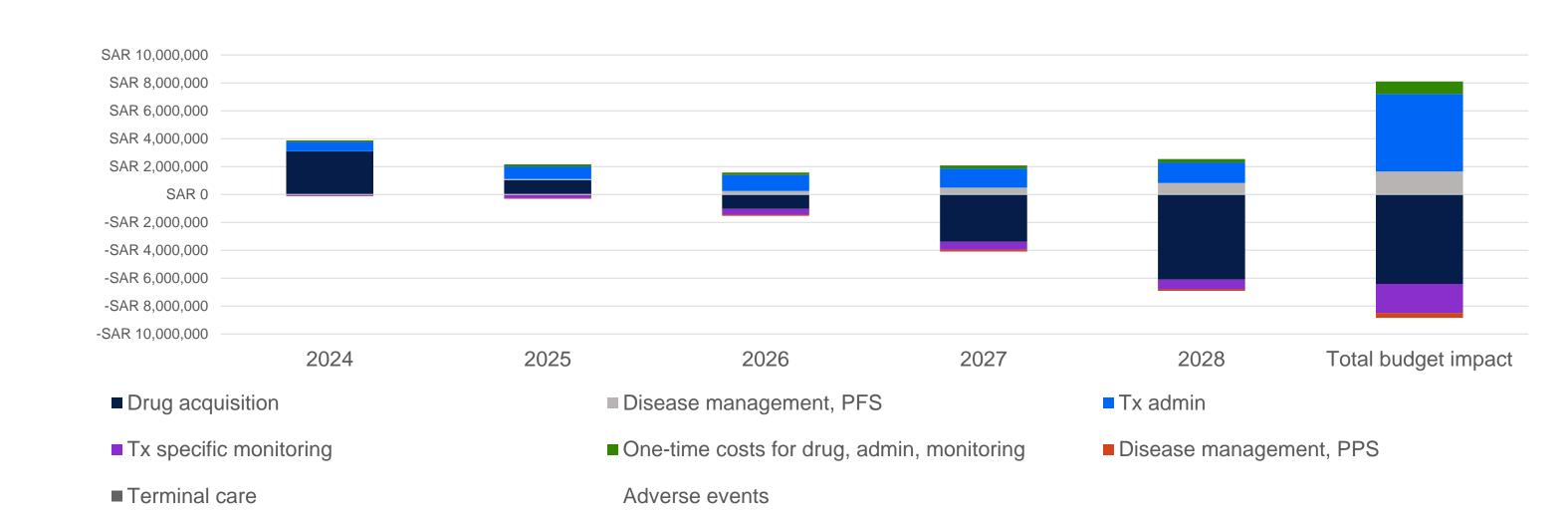
Introducing VEN+O for a one-year fixed treatment duration for treating first-line CLL resulted in additional cost in the first 3 years, followed by savings in the consequent years resulting in net incremental savings of 223 thousand SAR over the time horizon

**Table 2: Budget impact results** 

Year	2023	2024	2025	2026	2027
Budget impact per year/ SAR	3,811,582	1,930,761	147,226	-1,878,235	-4,234,418
Cumulative budget impact/ SAR	3,811,582	5,742,342	5,889,569	4,011,334	-223,084

Drug acquisition cost was the main cost component contributing to the budget impact, followed by treatment administration associated costs

Figure 2. Annual Incremental Budget Impact by cost category



Deterministic Sensitivity Analysis (DSA) results show that the model is most sensitive to varying the values of the progression free survival of Ibrutinib and generic Ibrutinib. All except three inputs decrease or increase result in a negative to neutral budget impact over the time horizon

Figure 3. Deterministic Sensitivity Analysis results

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PFS HR: Ibrutinib -3,757,36	08.194	4,374,554.55
Admin cost: IV	-1,260,129.957	
PFS HR: Ibrutinib + R	-459,391.846 89,327.081	
Monitoring (first cycle only): One-time costs Ven+O	-387,858.810 -41,571.598	
OS HR: Ibrutinib	-334,648.056 🛑 10,831.137	
PFS HR: Acalabrutinib	-330,367.929 🕶 -19,811.186	
Cost: Biochemistry test: liver function test	-373,965.858 🕶 -86,114.054	
Ven+O AE incidence: Pneumonia	-302,213.722 🕶 -119,226.985	
PFS HR: Acalabrutinib + O	-270,533.860 -96,831.393	
Ven+O AE incidence: Sepsis	-295,685.510 늍 -123,090.610	
Cost: Biochemistry test: renal - Urea and electrolytes test (UE test)	-312,359.235 🕶 -142,040.036	Lower
PFS: CT Scan	-290,571.945 📭 -148,740.306	■Upper
Cost: CT Scan	-279,380.378 🖣 -161,068.647	
Cost: Full blood count	-282,240.323 🖣 -169,381.735	
Ven+O AE incidence: Febrile neutopenia	267,447.878 👤 -164,051.692	

### Comparators

Based on data from local experts, the following protocols are used for 1st line CLL in Saudi Arabia

- Chlorambucil + Obinutuzumab (GClb)
- Fludarabine, cyclophosphamide, and rituximab (FCR)
- Bendamustine + Rituximab (BR)
- Chlorambucil + Rituximab (Clb +R)
- Ibrutinib (Ibr)
- Generic Ibrutinib (Generic Ibr)
- Ibrutinib + Rituximab (IbrR)
- Chlorambucil (Clb)
- Acalabrutinib (Acala)
- Acalabrutinib + Obinutuzumab (AcalaO)

### **Market shares**

Table 1 below shows the estimated market shares after introducing VEN+O protocol to the current treatment mix in Saudi Arabia with gradual increased from 15% in year 1 to 32% in year 5. The shares without VEN+O were estimated based on the experts' questionnaires

Table 1. Projected market shares with VEN+O protocol

Comparator	2024	2025	2026	2027	2028
VEN + O	15.00%	20.00%	25.00%	30.00%	32.00%
GClb	1.46%	1.46%	1.46%	1.46%	1.46%
FCR	4.68%	4.68%	4.68%	4.68%	4.68%
BR	16.08%	16.08%	16.08%	16.08%	16.08%
Clb + R	1.17%	1.17%	1.17%	1.17%	1.17%
lbr	40.37%	34.14%	26.91%	19.67%	14.44%
Ibr + R	3.36%	3.10%	2.84%	2.59%	2.33%
Clb	1.17%	1.17%	1.17%	1.17%	1.17%
Acala	3.91%	3.62%	3.32%	3.02%	2.72%
Acala + O	2.80%	2.58%	2.37%	2.16%	1.94%
Generic Ibr	10.00%	12.00%	15.00%	18.00%	22.00%
Total	100%	100%	100%	100%	100%