# Indication Based Pricing and Reimbursement

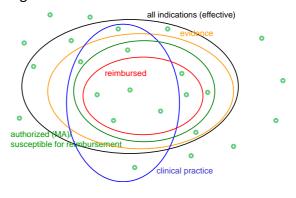
Francis Arickx National Institute for Health and Disability Insurance Belgium



## Conditional Reimbursement

## Chapter IV

TARDIS ERP electronic patient record 'virtual registries'





Indication Based P & R

#### Named Patient Based Reimbursement

#### **Special Solidarity Fund**

Safety Net Solution..



## Managed Entry Agreements

Article 81/111 contracting value based performance based



**Bundled Contracting** 

companies indications

BeNeLuxA Initiative



## Indication Based Pricing and Reimbursement

## Value Based Pricing and Reimbursement Outcome Based Preformance Based

How well does the solution work?

#### versus

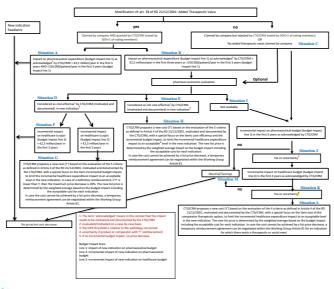
#### Indication Based

How big is the problem? Accountability for choices/priorities made.. Willingness to pay/invest?

#### Shift Risk Minimisation to Risk Sharing



## Decision algorithm for new indications



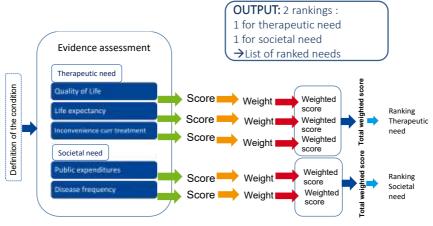
ISPOR Barcelona, November 12<sup>th</sup> 2019

Indication Based P & R

## ETA ETR – prioritizing Unmet Medical Needs

KCE (Belgian health care knowledge centre)

"A multi-criteria decision approach for the appraisal of unmet needs: A pilot study"



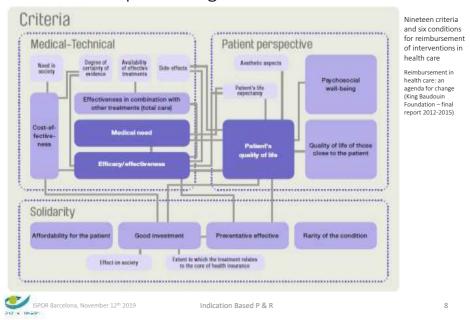
https://kce.fgov.be/publication/report/multi-criteria-decision-analysis-for-the-appraisal-of-medical-needs-a-pilot-study



Indication Based P & R

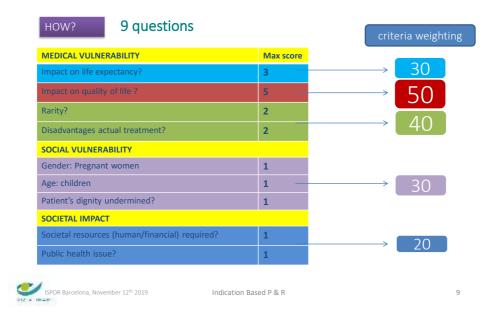
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## ETA ETR – prioritizing Unmet Medical Needs

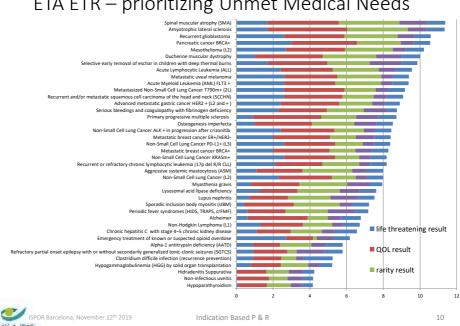


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## ETA ETR – prioritizing Unmet Medical Needs



## ETA ETR – prioritizing Unmet Medical Needs



## thx

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