

# Establishment of Negotiation Committee and HTA

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## **Stages of HTA implementation**

Assessment (the research part)

- ▶ public HTA agency
- ▶ academic researchers
- pharmaceutical companies
- ▹ consultants

Appraisal (the policy part)

- critical appraisal by public HTA office
- HTA recommendation



Key question: How HTA recommendation is taken into account by MoH and/or Health Insurance Committee?



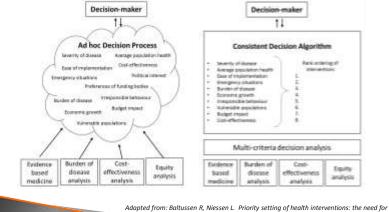
### Verifiable criterion: cost-effectiveness

- > Political attitude in lower income countries is based on implicit decision-making
- How to interpret cost-effectiveness ratio?
- no threshold
- implicit threshold(s)
- explicit soft threshold(s)
- explicit hard threshold(s)
- How many thresholds?
  - one
  - lower and upper
  - moving threshold according to disease severity or rarity (e.g. end-of-life therapies; orphan drugs)
- How to determine threshold? In Visegrad countries
  - economic status (GDP or salary level)
- Threshold in CEE countries is equal with NICE/SMC

## Verifiable criterion: budget impact

- In difficult economic periods policymakers may put more emphasis on budget impact analysis than cost-effectiveness analysis.
- explicit or implicit thresholds?
- portfolio deal?







multi-criteria decision analysis. Cost Eff Resour Alloc. 2006. 21;4:14.

### Major Questions of HTA / MCDA Implementation

- HTA submission: confidential or published?
- Performance matrix or MCDA scores: confidential or published?
- rule vs. tool?
- management of uncertainties: risk-sharing?
- MCDA tool: single or repeated use?

## Foundation work for MCDA

- "non-scientific" MCDA
- MCDA system developed by expert group with ongoing validation (revealed preferences)
- research based MCDA (stated preferences)





## Case of Hungary (1)

- Mandatory HTA for pharmaceuticals and medical devices prior to pricing and reimbursement decisions
- HTA Office with trained professionals
- HTA process
  - HTA submission by pharmaceutical companies
  - critical appraisal by HTA Office
  - multistakeholder technology appraisal committee
  - pricing, budget impact and risk-sharing negotiation by health care payer
  - final decision by relevant ministries



# Case of Hungary (2)

- Published methodological guidelines & critical appraisal checklist
- > Explicit cost-effectiveness & implicit budget impact threshold
- No transparency: none of the below documents are in the public domain
  - submission dossier
  - critical appraisal and HTA recommendation
  - -justification of pricing and reimbursement decisions
- HTA consultancy
  - driven by insights and relationships
  - annual turnover: 3-5 million Euros

