

# Value Assessment of Medical Devices - Overview



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## Declaration of Interest



- I currently work as Global Director at ISPOR (International Society for Pharmacoeconomics & Outcomes research)

*Concepts in this presentation do not represent ISPOR's point of view, except those that are clearly stated*

# Medical Device: a wide landscape



*Any instrument, apparatus or machine, implant, software or other similar material whose utility by itself or in combination is intended to be used throughout the health care process*

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## Medical Device & Diagnostic Challenges



- Diversity in the Medical Device landscape
- Evidence generation presents challenges
- End user can determine efficacy / outcome
- Benefits to organisation efficiency
- Reduction of prices due to rapid innovation
- Rapid innovation renders obsolete

Drummond M, Griffin A, Tarricone R. Value in health 2009;12(4):402

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# Comparing Drugs vs. Devices



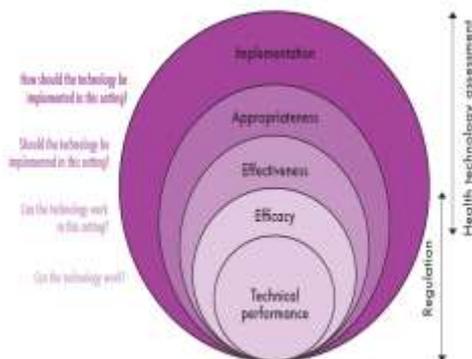
Table 1. Key differences between pharmaceuticals and medical devices influencing value assessment

	Pharmaceuticals	Devices
Product lifecycle	Typically three periods over 10+ years: (1) an extensive development period, (often Phase I-III clinical trial testing) (2) an exclusive market period, (includes Phase IV post-market approval monitoring) (3) a highly competitive post-patent period.	Lifecycle of specific type or version of a device can be as short as 12-18 months. Product improvement often reflects input from multiple users over short periods of time.
Comparator(s)	Generally, existing standard of care, best available, usual care, or best supportive care	Differences in device features can make comparison difficult, comparators can compose of an entire care pathway or procedure.
Safety measures	Toxicity, incompatibility, resistance and side effects	Technical reliability, user skill, ergonomics
Evidence for regulatory approval	Often double-blinded randomized controlled trial (RCT) evidence to prove clinical effectiveness and safety; typically, multiple confirmatory studies are necessary.	Evidence to prove device achieves its intended purpose, rarely RCT; RCT as well as blinding not always feasible; non-clinical evidence is often used (e.g., performance testing for product safety and reliability, human factors and usability engineering testing, computer simulations); single confirmatory study may be sufficient.
Reimbursement	Most are reimbursed through national and private payers	Few are reimbursed through national or private payers. Many are purchased at the facility level and are reimbursed by prospective payment such as DRG or are capital equipment.
HTA	Prescriptive and typically required for reimbursement	Very few undergo HTA review
Generation of new evidence	New evidence is generated for every formulation and throughout the lengthy product lifecycle	Cost of evidence generation can be prohibitive due to short product lifecycle as well as company size.
Measuring long term outcomes	Product lifecycle supports measurement of short and longer term outcomes over the duration of patent protection	Product lifecycle can discourage measurement of long term outcomes and decisions are often made on budget cycles.
User	Generally, physician prescribed for patient use; can be administered by health care professional or directly by patient	User can vary depending on device, including various types of health care professionals or patients
User skill	Requires pharmacology knowledge, technical skill not a factor	User skill can significantly affect outcomes; learning curve can be difficult and lengthy
Organizational aspects	Usually low organizational impact	Can have significant organizational impact (e.g., training requirements, facility renovation) which may have one-time or ongoing cost implications.

[https://www.ispor.org/signs/MedDevices/Diag/Value\\_assessment\\_MD.aspx](https://www.ispor.org/signs/MedDevices/Diag/Value_assessment_MD.aspx)

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# Dealing with Efficacy & Effectiveness



- I.D.E.A.L. Framework (Idea, Development, Exploration, Assessment, Long term results) could be used in High Risk devices assessment.
- Challenging RCT in case of comparative effectiveness research needed
- Observational studies based on safety and efficacy registry are recommended.

World Health Organization (2013).

Capporale J, Gilardino R, Najm L, Quinones V, Peirano I (2017)

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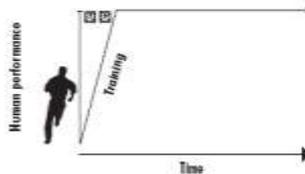


# User Life Cycle

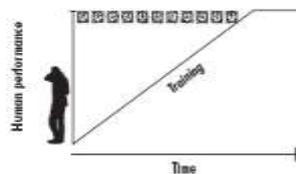
- The efficacy of a device depends not only on the device itself, but how it is used..

Figure 1: Learning curve related to design

Quick learning curve: well-designed device (i.e. effective human factors engineering) that requires little training.



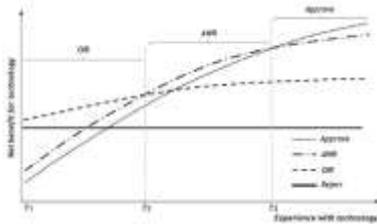
Slow learning curve: poorly-designed device (i.e. not easy to use) that results in poor performance even after extensive training.



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# Assessing Medical Devices Value

- Decisions about the adoption of medical interventions are informed by evidence on their costs and effects.
- The evidence requirements and pathway for regulatory approval are less stringent for devices.



Rothery et al; Health Econ. 26(Suppl. 1): 109–123 (2017)

Assessments	Decision options
Value of a technology Assessment of health opportunity cost to health system (health system assessment)? Economic cost of the device	<p><b>Adoption</b> Allow access to pending new technology but not require the approval of pending device (or other pending technology)</p> <p><b>Rejection</b> Require access to pending new technology</p> <p><b>Only in research (OIR)</b> Not in evidence, no research funding until further research results are clear</p> <p><b>Approval with research (AWR)</b> Allow access to new technology but only result in laboratory approval when further research completed</p>
Investment & process costs Significance of investment/assessable costs (e.g. capex or opex), time, training and knowledge learning costs of the investment/tech	
Technical assessment Assessment of accuracy - Acceptable in existing evidence base - Evidence for learning curve effects	
Decision uncertainty Implications for decision uncertainty - Evidence for learning curve effects - Effect on health consequences	
Value of further research Assessment of the value of further research - Is research needed? - How and design of research (clinical trials, real world evidence) - Costs of conducting research - Pay for learn for research program	
Uncertainty in research Value of research to different entities - Who pays for the research? - Value of health to health system - Value of research to manufacturer - Value of early access to manufacturer	
Future changes Anticipated future changes - Change in price of technology as a component of technological innovation - Effect changes expected over time	
Value of early access Value of early access to manufacturer - Are benefits of early approval greater than opportunity costs of research failure? - Value of research to opportunity cost of access	
Overall decision Make a combined assessment of the four device options: Approved, Rejected, OIR or AWR	

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## Some talking points

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### *Value Demonstration*

- Value Based Innovation
- Building proper Value Story.

### *Early Adoption*

- Innovative access models
- Health Technology Management
- **Evidence Generation (RWE)**

### *Improve Healthcare delivery*

- Training / Professional Education
- Value Based Healthcare / Patient Centered decision making.